



## Overview

Public officials and corporate executives with high profile public and private projects that must get planned and completed, call Kaplan Kirsch & Rockwell. Whether the project is a public project, has a nexus with a government entity, or merely requires deep knowledge of how government works, our attorneys are sought after – because we've seen it and done it before.

For companies or agencies with an important project on the horizon—whether it be important to you, to your region, or even to the nation—here is a snapshot of what it's like to work with us:

1. **We are collaborative.** We are most effective when we work in teams, and that includes working closely with our clients. Our attorneys and clients depend on rich experience-sharing – we bounce ideas off our clients and each other.
2. **We are lean.** When you're working with subject matter experts, you don't need to add layers of unnecessary people. We staff with only the attorneys we need and each team attorney gets to know our client and its business well.
3. **We understand public sector needs.** We know how public sector needs are different from private sector needs. Many private sector clients come to us because we understand how to work with governments.
4. **We are creative.** Don't expect a cookie-cutter approach. We design tailored, unique solutions – when you come to us and say "I have a problem," you can have confidence that we'll figure it out.
5. **We are strategic.** We study clients' questions or problems from every possible angle, knowing the context from which our client is coming. Never reactive, we take a much more comprehensive view of our clients' needs and understand that client needs do not fit into neat legal disciplines. We know that our clients want solutions, not just legal answers.

The combination of these five attributes always produces better results and more successful outcomes for our clients.

### Managing Partner

John E. Putnam  
jputnam@kaplankirsch.com  
303.825.7000